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May 20th, 2020 - gave a talk on startup m amp a and the magic box paradigm this week in canada and in prep refined my framing of startup valuation to the following equation valuation opportunity divided by

scarcity i believe this applies broadly to startups but in the context of acquisition the essence being that as an acquirer considers an acquisition they first look at the market opportunity and that sets magic box paradigm a framework for startup acquisitions

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June 2nd, 2020 - magic box paradigm revision two in the works starting to work on the next rev of the mbp have had some great feedback and am going to introduce a few new and or enhanced concepts'

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well if they buy your

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